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THE FUTURE OF BUSINESS
IN NEW YORK CITY



Speed.
Accuracy.
Substance.

Roosevelt Road Specialty
builds modern, reliable, and
cost-effective insurance
programs tailored for
the construction, sports,
leisure, entertainment,
senior living, and
habitational real
estate industries.

“We work in the greatest city in the world,” says Dan Hickey, CEO of Roosevelt Road Specialty. “This is where everything happens. To be a market leader, you have to ‘walk the walk and talk the talk,’ and we back that up with real, tangible assets.”

As the dedicated managing general underwriter business unit of Roosevelt Road Capital Partners, Roosevelt Road Specialty supports several managing general agents (MGAs) across key industries through licensed and appointed agents and brokers.

Tradesman Program Managers specializes in tailored general liability coverage for contractors, while CareAgents by K&B provides specialized coverages, smart technology, and insurance solutions for the senior living industry. Renaissance Specialty offers an efficient

approach to insuring entertainment, sports, and special events, while RISE Habitational delivers specialized risk management and insurance solutions for upscale real estate and property managers.

Founded in 2016, Roosevelt Road Specialty has experienced dramatic growth, expanding from five employees to a team of over 100 across the United States and Bermuda. Its underwriters and program managers serve clients in 20 states and have written nearly \$2 billion in total premiums since the company’s inception.

“We’re here to stay,” Hickey says. “We’re not a company that’s in it for the short term. We love what we do and will continue to grow through geographic expansion, product expansion, and adding some additional niches to our core industries.”

**SAFETY THROUGH RISK
PREVENTION**

Though relatively new, Roosevelt Road Specialty has already seen significant changes in its areas of specialization, including technological advancements that could reshape the legal landscape. “There’s a lot of value in specialty providers within the MGA space that larger, more institutionalized carriers struggle to implement—like up-to-date product offerings,” Hickey says.

Thanks to its unique position, Roosevelt Road Specialty remains at the forefront of technological advancements, offering distinct advantages that larger carriers often lack.

Tradesman Program Managers, Roosevelt Road Specialty’s trade contractor and construction specialty group, leverages technology to enhance the safety practices and mitigate risks for trade and general contractors. By using real-time monitoring tools like cameras and other safety measures, the team invests heavily in customized loss prevention strategies.

“We work to protect contractors’ biggest asset: their workforce. We take this work very seriously and work diligently with business owners to make sure they get the protection their businesses need and deserve. That’s the big difference between our model and our competitors,” Hickey says.

The Tradesman team is also prepared to defend and fight for its clients, with expertise in debunking fraudulent claims and managing complicated legal situations. Their knowledge and experience help prevent worst-case scenarios before they happen.

“We work with speed, accuracy, and substance,” Hickey concludes. “If you’re a contractor and you have a severe accident, your job site could get shut down. That’s what we want to prevent. We don’t want those injuries to occur in the first place, and we can show you how to keep them from happening.”



Roosevelt Road

SPECIALTY

SPEED. ACCURACY. SUBSTANCE.